SAMTEK

Driven by Learning. **Focused on Impact.**

Samtek solves tomorrow's challenges today. We design, build, and operate systems that power mission-critical operations. Our expert team combines deep cloud expertise with genuine enthusiasm for cutting-edge technology to deliver solutions that help millions of citizens access critical services every day.

THE SAMTEK DIFFERENCE

Federal Expertise

- Led multi-cloud transformation at CMS by expanding the CMS cloud enclave to include AWS, Google Cloud Platform, and Oracle while migrating or onboarding 200+ applications.
- Navigating the federal government culture with maturity and decades of experience, always putting your mission first.
- Leveraging deep knowledge of applications, technology stacks, and cloud ecosystems.

Technical Leadership

- Providing end-to-end cloud transformation: 325+ applications hosted in 1500+ AWS, GovCloud, and Azure accounts.
- Full lifecycle experience with all cloud platforms.
- Proven results across diverse application architectures and technology stacks.
- Trusted as only prime contractor to manage both major CMS Cloud ecosystems (OIT & CCSQ Cloud).

Modern Mindset

- Developing user-centric products, operations tools and processes, making your work easier and more efficient.
- Reducing costs, SI-driven automating processes, and optimizing cloud performance through innovation.
- Adapting quickly to solve your unique challenges with our agile and flexible approach to problem solving.

CORE CAPABILITIES

Infrastructure & Platform Solutions

- Cloud migration, assessment, & operations
- DevSecOps
- Network infrastructure
- Software & application development
- Low-code/no-code development & solutions
- Microservice architecture
- Kubernetes/OpenShift platform

Cybersecurity & Security Compliance

- Security risk management
- Security compliance
- Zero Trust

Program Services

- SAFe certified
- Procurement strategies & support
- Customer experience
- Human-centered design
- LEAN methodologies
- Portfolio, program, & delivery management

SI-Enabled Cloud Products & Other Services

- Helix (cloud governance)
- Syntro (intelligent knowledge management)
- Recon (penetration testing)
- Machine learning (ML)
- Data science & analytics

SAMTEK

COMPANY INFORMATION

(201) 759-7804 | info@samtek.io

205 Van Buren St., Suite 120
Herndon, VA 20170

550 S. Watters Rd.
Allen, TX 75013

- **CAGE:** 8DZF9
- **NAICS:** 541512, 541330, 518210, 541618

CERTIFICATIONS

SBA
U.S. Small Business Administration

TRUSTED TECHNOLOGY PARTNERS

Google Cloud

aws partner network
Standard Consulting Partner

DATADOG

Microsoft Azure

CONTRACTS

GSA
Multiple Award Schedule (MAS) Contract Holder

47QTCA21D00C5

SINs: 518210C (Cloud SIN), 54151S (IT SIN)

INDUSTRY GROUPS

NCMA
NATIONAL CONTRACT MANAGEMENT ASSOCIATION
CONNECTING TO CREATE WHAT'S NEXT

act-iac
Accelerating Government

HIMSS

PAST PERFORMANCE

CMS
CENTERS FOR MEDICARE & MEDICAID SERVICES

- Delivering successfully on three prime and eight subcontracts in the federal space.
- Building cutting-edge SI applications to bridge capability gaps and reduce service time.
- Leading the Citizen Development movement at CMS, democratizing application development for business owners using Low Code/No Code solutions including Microsoft Power Platform.
- Leading the migration of legacy applications to the cloud while spearheading expansion into a multi-cloud ecosystem.

THE TEAM



Rupak Desai
Founder + CEO
rupak.desai@samtek.io



Faraaz Khan
President + Cofounder
faraaz.khan@samtek.io



Melanie Marsh
VP of Growth
melanie.marsh@samtek.io